

Message Text

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41

ACTION AF-18

INFO OCT-01 ISO-00 EB-11 CIAE-00 INR-10 NSAE-00 RSC-01

DRC-01 /042 W

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P R 231055Z MAR 74

FM AMEMBASSY KHARTOUM

TO SECSTATE WASHDC PRIORITY 7895

INFO USDOC WASHDC

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C O R R E C T E D C O P Y (TEXT)

EE.O. 11652: N/A

TAGS: BGEN, SU

SUBJ: GUM ARABIC MARKETING POLICY

REF: KHARTOUM 0620

1. FOLLOWING ARE CONDITIONS OF GUM ARABIC CO., (GAC), TENDER FOR PURCHASE OF 6500 METRIC TONS GUM OBTAINED EARLY MARCH 23 BY EMBASSY IN ADVANCE DISTRIBUTION AND PUBLICATION. AVAILABLE QUANTITY COMPOSED OF 3500 METRIC TONS HASHAB CLEANED, 1500 METRIC TONS HASHAB HANDPICKED SELECTED AND 1500 METRIC TONS TALHA.

2. BIDS VALID FOR ONE WEEK FROM CLOSING DATE SHOULD BE MADE FOR WHOLE OR PARTIAL QUANTITY OF ANY OF THREE GRADES, BUT NOT LESS THAN 200 METRIC TONS. GAC RESERVES RIGHT ACCEPT ONE OR MORE BIDS AT ITS DISCRETION. SHIPMENTS DURING APRIL/JULY AT SELLERS OPTION. QUOTATIONS IN US DOLLARS ON FOB C/2 BASIS. PAYMENT BY SIGHT CONFIRMED IRREVOCABLE LETTER OF CREDIT FOR FULL VALUE OF BOUGHT QUANTITY PAYABLE IN KHARTOUM ON SHIPMENT OR 31ST JULY WHICHEVER IS EARLIER. L/C SHOULD BE OPENED WITHIN SEVEN DAYS OF COMMUNICATING ACCEPTANCE OF BID; THENCEFORTH DELAY IN OPENING L/C WILL AUTOMATICALLY CANCEL SALE. BIDS MARKED "TENDER FOR THE PURCHASE OF GUM" SENT BY REGISTERED

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MAIL SHOULD REACH OFFICE OF GENERAL MANAGER GAC NOT LATER

THAN APRIL 11 (ELEVEN) 1974.

3. COMMENT. GAC RESPONSIBLE SOURCE INDICATED TO EMBASSY THAT DUE CONSIDERATION WILL BE GIVEN TO TRADITIONAL CUSTOMERS REQUIREMENTS ON OPENING BIDS. GAC HAS RETAINED FLEXIBILITY BY RESERVING RIGHT ACCEPT ONE OR MORE BIDS. ESTIMATED CURRENT FOB PORT SUDAN COST TO GAC IS LS 250 (\$718) FOR HASHAB CLEANED AND LS 360 (\$1033) FOR HASHAB HANDPICKED AND SELECTED. THESE PRICES OF COURSE, ONLY REFLECT BASIC MINIMUM AS FAR AS GAC CONCERNED AND MAY BEAR LITTLE RELATION TO SELLING PRICE AS RESULT TENDER.

4. ACTION REQUESTED. THAT USDOC INFORM TRADE (INCLUDING THOSE WHO VISITED KHARTOUM - REFTTEL) OF DETAILS POLICY. BREWER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 23 MAR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974KHARTO00647
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740064-1227, D740062-1111
From: KHARTOUM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740320/aaaaasac.tel
Line Count: 76
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: KHARTOUM 0620
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 04 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <04 SEP 2002 by elyme>; APPROVED <05-Sep-2002 by MorefiRH>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: GUM ARABIC MARKETING POLICY
TAGS: BGEN, SU
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005